

RELEASE IN PART B6

From: sbwhoep [redacted]
Sent: Tuesday, October 6, 2009 2:11 PM
To: H
Subject: Note from Joe Wilson... Sid

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Hillary: I'm passing on a note below from Joe Wilson. Sid

Dear Madame Secretary,

It was great to see you, albeit briefly, at the US –Africa business summit. Your speech spoke to the entire audience as I'm sure you felt from the response. I also appreciate your offer to meet with me the next time we are both in Washington and would like to take you up on it.

I am now working with a serious American engineering and construction company, Symbion Power, that has been hugely successful in Iraq and Afghanistan (on fixed cost contracts). It specializes in power plants, substations and transmission towers and lines. It made its name in Iraq constructing transmission towers and pulling lines across al Anbar province at the height of the war there. Its business model is to partner with local companies and to train local employees to do the construction, maintenance and repair, and to provide the security. In Iraq and Afghanistan they established training centers and graduated over 3000 certified linemen. They partner with an American Lineman College in Idaho to provide the education and certification. We think the model is well adapted to Africa and have already begun work on a training center in Tanzania, where we will be bidding on all of the upcoming MCC financed power generation and distribution projects. I have asked Sid to pass a memory stick with a four minute video that explains what Symbion does and how it does it.

I tell you all this, not to tout Symbion (about which I am very enthusiastic) but let you know that we are doing much of what you have been advocating in your public comments about human capacity development. The fact that we have been successful on fixed cost contracts also speaks to your criticism of American companies that have been milking the government with their cost plus contracts for the last nine years. Our goal is to demonstrate that an emphasis on developing local talent is not just the right thing to do but is also good business.

I look forward to seeing you the next time I am in Washington. I know how precious your time is, and very much appreciate your generosity.

With warm regards and best wishes.
Joe